

Message Text

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TO AMEMBASSY BUCHAREST

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E.O. 11652: N/A

TAGS: EIND, RO

SUBJECT: PETROLEUM COKE CALCINER TECHNOLOGY

FOLLOWING IS MESSAGE FOR HENRY CLARKE FROM T. E. BURKE,
WHITNEY AND KEMMERER INC., TELEX NO. 982454:

YOUR TELEX MAY 14 VERY MUCH APPRECIATED. THANK YOU.

PLEASE UNDERSTAND MY VIOLATION OF YOUR REQUEST TO USE
YOUR WASHINGTON ADDRESS REFERENCE LAST TELEX WAS INTEN-
TIONAL, IN THE HOPE THAT IF THERE WAS AN INTERCEPT ON
TELEX NO. 1 THERE WOULD ALSO BE AN INTERCEPT ON TELEX
NO. 2.

FOR YOUR INFORMATION THE KNOWLEDGE OF THE UZIN ACTIVITIES
IN ARGENTINA WAS THE RESULT OF A TELEPHONE CALL FROM
AN INDUSTRY ASSOCIATE WHO OBTAINED HIS INFORMATION HERE.
IN EFFECT TRADE GOSSIP.

ALSO FOR YOUR INFO WE HAVE 15 YEAR CONFIDENTIALITY
AGREEMENT WITH ROMCHIM, ANOTHER ROMANIAN MINISTRY. WILL
LET OUR LEGAL PEOPLE ATTEMPT TO UNRAVEL ROMCHIM/UZIN
INVOLVEMENT BEFORE REQUESTING YOUR ASSESSMENT. THE OFFER
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OF YOUR ASSESSMENT APPRECIATED.

ANSWERING THE QUESTIONS CONTAINED IN YOUR TELEX:

PARA 1: COULD SLATINIA CALCINER BE BUILT ON BASIS OF PROPOSAL TO ROMCHIM? THE ANSWER IS YES, REGARDING GENERAL CONFIGURATION. DOUBT UZIN WOULD HAVE A HEARTH CONSTRUCTION KNOW-HOW FOR LONG-TERM SUCCESSFUL OPERATION OR MAXIMUM TECHNOLOGY. THEY COULD HAVE IMITATED TO QUESTIONABLE DEGREE OF SUCCESS.

PARA 2: WAS PROPOSAL SUFFICIENTLY DETAILED TO ENABLE UZIN TO EXPORT TECHNOOGY? DO NOT BELIEVE ROMCHIM RECEIVED FROM US SUFFICIENT DETAILS IN ORDER TO PURVEY ALL OF OUR TECHNOLOGY. CONCEIVABLE, IF SLATINIA CALCINER IS HEARTH DESIGNED, THEY MAY HAVE DEVELOPED SOME OF THEIR OWN TECHNOLOGY. SEE PARA 5.

PARA 3: WHAT ARE THE PRODUCTS OF THE PROCESS USED FOR? ABOUT 80FOR PRODUCTION OF ALUMINUM; OTHER 20 FOR GRAPHITE PRODUCTION SUCH AS ELECTRODES FOR STEEL, ELEMENTAL PHOSPHORUS, CALCIUM CARBIDE, AND FERRO ALLOY PRODUCTION; ALSO, ANODES FOR CHLORINE PRODUCTION.

PARA 4: I ASSUME YOU DID NOT INTEND FOR US TO TAKE A FORMAL APPROACH AT THIS TIME? ANSWER, YES, THOUGH AFTER ASSESSMENT BY LEGAL PEOPLE HERE WOULD MOST APPRECIATE YOUR CONTINUED COOPERATION.

PARA 5: OUR BIG QUESTION IS: DID ROMCHIM AND UZIN BUILD AND DEVELOP HEARTH CALCINER DESIGN AND TECHNOLOGY ON BASIS OF PROPOSAL DATA PLUS THEIR OWN TECHNOLOGY, OR WERE THEY ASSISTED BY PETROLE CHIMIE OF PARIS, FRANCE? WE ARE INSTITUTING LEGAL SUIT AGAINST THAT COMPANY AND ITS PRESIDENT, DR. THOMAS REIS, FOR BREACH OF CONFIDENTIALITY. CABOT CORPORATION HAS BROUGHT CRIMINAL SUIT AGAINST SAME COMPANY, SAME INDIVIDUAL FOR THEFT OF CABOT CARBON BLACK TECHNOLOGY. PETROLE CHIMIE BUILT CARBON BLACK PLANT IN ROMANIA WITH CABOT TECHNOLOGY; HENCE, REIS MAY HAVE ESTABLISHED RELATIONSHIP WITH UZIN AND OFFERED HIM TECHNOLOGICAL ASSISTANCE USING OUR LIMITED OFFICIAL USE
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TECHNOLOGY IN RETURN FOR FAVOR OR MONEY. AT MOMENT HAVE NO IDEA HOW THVS COULD BE DETERMINED.

AS MATTER OF INFORMATION, ROTARY KILN SHAPED LIKE CIGARETTE EXCEPT 10/15 FEET DIAMETER AND 200/300 FEET LONG PLUS ANCILLARIES AT EITHER END. HEARTH CONCEALED AND USUALLY HAS STOCKPILES OF RAW PETROLEUM COKE NEARBY. IN CONTRAST, HEARTH SHAPED LIKE PANCAKE, 40/60 FEET IN DIAMETER AND 10/15 FEET HIGH AND SET 25 FEET ABOVE GROUND LEVEL. BOTH HAVE STACKS. COULD

DETERMINE TYPE OF CALCINER VISUALLY FROM OUTSIDE PLANT.

DETERMINATION OF TECHNOLOGY ANOTHER MATTER.

WE ARE SCHEDULED FOR VISIT TO ARGENTINA FIRST WEEK IN
JUNE. WILL KEEP YOU ADVISED OF SITUATION, DECISIONS,
AND INFORMATION DEVELOPED THERE.

BEST WISHES. INGERSOLL

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